

FLOTILLA, BAREBOAT, STAY & SAIL PRICES 2018

BAVARIA 36 CRUISER



BAVARIA 37 CRUISER



SUN ODYSSEY 36i



SUN ODYSSEY 379



BAVARIA 40 (2009)



BAVARIA 40 (2008)



SUN ODYSSEY 409



BAVARIA 50



WHAT'S INCLUDED

- ✓ Fully equipped cruising yacht for your week
- ✓ Ocean Elements Meet & Greet at marina
- ✓ Welcome & technical briefings
- ✓ Full Yacht handover with systems training
- ✓ Lead Skipper, Host and technical support all week
- ✓ Flotilla welcome party
- ✓ Full shore team support
- ✓ All sailing, navigation & safety eqpt. on board
- ✓ Fully equipped galley with each boat
- ✓ First fill of diesel, water and gas
- ✓ Area cruising notes
- ✓ Bed linen, hand and bath towels
- ✓ End of week yacht clean
- ✓ Social events throughout your week
- ✓ Free use of dinghies, windsurfs & all kit & facilities at our Beach Club on Freesail day
- ✓ Mooring fees and guaranteed mooring at each island stop-over
- ✓ A Paddleboard for your week

WHAT'S NOT INCLUDED

- ✗ Security Deposit (except Cabin Charter)
- ✗ Food and drink (except Cabin Charter)
- ✗ Outboard engine for dinghy (£69)
- ✗ Charter Pack: Welcome pack, bed linen, end stay clean, 2 Nts mooring fees (£95 per yacht).

USEFUL EXTRAS

- Flights and transfers – from £300 per person
- Extra Bed Linen & Tea Towels - £10 per set (p/pers.)
- Bath towels - £4 per person
- Skipper - from £150 per day
- Hostess - from £100 per day
- Outboard engine - from £69 per week

DISCOUNTS

- 2 Week bookings £200 off 2nd week
- Bareboat £100 Discount per Boat
- Boat Show discount 10% - **Ends Sept 26th**

SKIPPERED CHARTER

We can offer a Skipper with any yacht, from £150 per day.

Skippers are in strong demand so please be sure to book yours in advance.

Our Bavaria 50 comes with a Skipper as standard and, you may book the yacht privately or by the cabin, see over.

CABIN CHARTER - NEW FOR 2018!

Our Bavaria 50 Cruiser is a modern five cabin yacht with 4 double guest cabins and a superbly appointed interior. She is available as a skippered yacht, either for private charter, or you can book by the cabin as a shared charter for select weeks.

The perfect option for those that want to learn more about sailing from an experienced skipper or just relax and enjoy your holiday. Your host will prepare a breakfast and light lunch each day.

Shared cabin yachts bring all of the benefits of a sociable crewed yacht and often join in with the social programme of our flotilla.

See overleaf for prices.

Flotilla Prices South Ionian 2018

£100 Discount for Bareboat Charter

020 3603 2390

sales@alpineelements.co.uk

2-week bookings

£200off

per yacht for your 2nd week

Code	Base	Model & Name	Class	Build Year	Feet (LOA)	cabins	Heads	24-Jun	01-Jul	08-Jul	15-Jul	22-Jul	29-Jul	05-Aug	12-Aug	19-Aug	26-Aug	02-Sep	09-Sep	16-Sep	23-Sep
OE KI	Lefkas	Bavaria Cruiser 36 "Brightstar"	Classic	2013	36	3	1	£ 2,045	£ 2,195	£ 2,325	£ 2,445	£ 2,645	£ 2,645	£ 2,745	£ 2,745	£ 2,545	£ 2,395	£ 2,245	£ 2,195	£ 2,195	£ 2,045
OE DK	Lefkas	Bavaria Cruiser 37 "Efrosini"	Economy	2007	37	3	1	£ 1,885	£ 1,995	£ 2,095	£ 2,220	£ 2,525	£ 2,525	£ 2,625	£ 2,625	£ 2,445	£ 2,295	£ 2,145	£ 2,095	£ 2,095	£ 1,885
OE DK	Lefkas	Jeanneau Sun Odyssey 36i "G-Star"	Classic	2008	36	3	1	£ 1,945	£ 2,075	£ 2,195	£ 2,395	£ 2,595	£ 2,595	£ 2,695	£ 2,695	£ 2,495	£ 2,345	£ 2,195	£ 2,145	£ 2,145	£ 1,945
OE KI	Lefkas	Jeanneau Sun Odyssey 379 "Fearless"	Premium	2012	36	3	1	£ 2,220	£ 2,395	£ 2,495	£ 2,595	£ 2,845	£ 2,845	£ 2,995	£ 2,995	£ 2,795	£ 2,645	£ 2,495	£ 2,395	£ 2,395	£ 2,220
OE KI	Lefkas	Bavaria Cruiser 40 "Olympia"	Classic	2009	40	3	2	£ 2,075	£ 2,220	£ 2,375	£ 2,495	£ 2,695	£ 2,695	£ 2,795	£ 2,795	£ 2,595	£ 2,445	£ 2,295	£ 2,195	£ 2,195	£ 2,075
OE DK	Lefkas	Bavaria Cruiser 40 "Alba Magica"	Classic	2009	40	3	2	SOLD	£ 2,345	£ 2,425	£ 2,545	£ 2,745	£ 2,745	£ 2,845	£ 2,845	£ 2,645	£ 2,495	£ 2,345	£ 2,295	£ 2,295	SOLD
OE KI	Lefkas	Jeanneau Sun Odyssey 409 "Eternity"	Premium	2015	40	3	2	£ 2,695	£ 2,795	£ 2,845	£ 2,995	£ 3,395	£ 3,395	£ 3,595	£ 3,595	£ 3,445	£ 3,295	£ 3,145	£ 3,095	£ 2,795	£ 2,695
OE DK	Lefkas	Bavaria Cruiser 50 "Dionysis K"	Classic	2006	50	5	3	SOLD	SOLD	SOLD	£ 3,595	£ 3,895	£ 3,995	£ 4,095	£ 4,095	£ 3,895	£ 3,745	£ 3,495	SOLD	SOLD	SOLD
OE DK	Lefkas	Bavaria Cruiser 50 Skipped yacht (sold by the cabin)	Classic	2006	50	5	3	SOLD	SOLD	SOLD	£745pp	£775pp	£825pp	£825pp	£795pp	£795pp	£775pp	£745pp	SOLD	SOLD	SOLD

Stay Sail Prices with Surf Hotel Beach Club and flights

Prices are p/pers based on 4 sharing: Week 1 Surf Hotel Beach Club. Week 2 Aboard your Yacht

Code	Base	Stay Sail Package	17-Jun	24-Jun	01-Jul	08-Jul	15-Jul	22-Jul	29-Jul	05-Aug	12-Aug	19-Aug	26-Aug	02-Sep	09-Sep	16-Sep	23-Sep
OE KI	Lefkas	Bavaria Cruiser 36 "Brightstar" + Surf Hotel, Vassiliki (14 Nts with flights)	£ 1,316	£ 1,414	£ 1,526	£ 1,706	£ 1,776	£ 1,906	£ 1,981	£ 2,031	£ 1,931	£ 1,844	£ 1,706	£ 1,374	£ 1,354	£ 1,316	£ 1,236
OE DK	Lefkas	Bavaria Cruiser 37 "Efrosini" + Surf Hotel, Vassiliki (14 Nts with flights)	£ 1,276	£ 1,364	£ 1,469	£ 1,650	£ 1,746	£ 1,876	£ 1,951	£ 2,001	£ 1,906	£ 1,819	£ 1,681	£ 1,349	£ 1,329	£ 1,276	£ 1,196
OE DK	Lefkas	Jeanneau Sun Odyssey 36i "G-star" + Surf Hotel, Vassiliki (14 Nts with flights)	£ 1,291	£ 1,384	£ 1,494	£ 1,694	£ 1,764	£ 1,894	£ 1,969	£ 2,019	£ 1,919	£ 1,831	£ 1,694	£ 1,361	£ 1,341	£ 1,341	SOLD
OE KI	Lefkas	Jeanneau Sun Odyssey 379 "Fearless" + Surf Hotel, Vassiliki (14 Nts with flights)	£ 1,360	£ 1,464	£ 1,569	£ 1,744	£ 1,826	£ 1,956	£ 2,044	£ 2,094	£ 1,994	£ 1,906	£ 1,769	£ 1,424	£ 1,404	£ 1,360	£ 1,280
OE KI	Lefkas	Bavaria Cruiser 40 "Olympia" + Surf Hotel, Vassiliki (14 Nts with flights)	£ 1,324	£ 1,420	£ 1,539	£ 1,719	£ 1,789	£ 1,919	£ 1,994	£ 2,044	£ 1,944	£ 1,856	£ 1,719	£ 1,374	£ 1,354	£ 1,324	£ 1,244
OE DK	Lefkas	Bavaria Cruiser 40 "Alba Magica" + Surf Hotel, Vassiliki (14 Nts with flights)	SOLD	£ 1,471	£ 1,335	£ 1,418	£ 1,801	£ 1,956	£ 2,006	£ 2,006	£ 1,919	£ 1,831	£ 1,719	£ 1,399	£ 1,322	£ 1,322	SOLD
OE KI	Lefkas	Jeanneau Sun Odyssey 409 "Eternity" + Surf Hotel, Vassiliki (14 Nts with flights)	£ 1,504	£ 1,576	£ 1,694	£ 1,944	£ 1,964	£ 2,144	£ 2,194	£ 2,206	£ 2,119	£ 2,031	£ 1,919	£ 1,524	£ 1,479	£ 1,412	£ 725
OE DK	Lefkas	Bavaria Cruiser 50 "Dionysis K" + Surf Hotel, Vassiliki (14 Nts with flights)	SOLD	SOLD	SOLD	SOLD	£ 2,089	£ 2,244	£ 2,319	£ 2,369	£ 2,269	£ 2,181	£ 2,019	£ 1,612	SOLD	SOLD	SOLD