

2019 Flotilla & Stay Sail Prices



Bavaria 36 Cruiser



Bavaria 37 Cruiser



Bavaria 40 Cruiser



Bavaria 41 Cruiser



Oceanis 37



Dufour 365



Dufour 382



Dufour 385



Sun Odyssey 379 - 2013



Sun Odyssey 379 - 2014



Sun Odyssey 409



Sun Odyssey 439



ABTA No. Y3374



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until Dec 1st.
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Yacht Charter Prices 2019

7 Nts fully equipped yacht, Ocean Elements South Ionian Flotilla, (Lefkas marina). Sunday departures

Base	Model	Boat Name	Build Year	Feet (LOA)	Sleep Cabins	Pers			30-Jun	07-Jul	14-Jul	21-Jul	28-Jul	04-Aug	11-Aug	18-Aug	25-Aug	01-Sep	08-Sep
Lefkas	DUFOUR 365	"DIAS"	2006	36	3	6-7	WAS		£2,395	£2,195	£2,395	£2,595	£2,995	£2,995	£2,995	£2,695	£2,495	£2,295	£2,295
							NOW		£1,916	£1,756	£1,916	£2,336	£2,696	£2,696	£2,696	£2,426	£2,246	£1,951	£1,951
							Stay Sail p/p		£1,284	£1,404	£1,529	£1,669	£1,749	£1,799	£1,681	£1,636	£1,463	£1,533	N/A
Lefkas	BAVARIA 36 CRUISER	"BRIGHTSTAR"	2013	36	3	7-8	WAS		N/A	N/A	N/A	£3,195	£3,195	£3,195	£3,195	£2,895	£2,695	£2,695	£2,695
							NOW		N/A	N/A	N/A	£2,876	£2,876	£2,876	£2,876	£2,606	£2,426	£2,426	£2,426
							Stay Sail p/p		N/A	N/A	N/A	£1,714	£1,794	£1,844	£1,726	£1,681	£1,651	N/A	N/A
Lefkas	OCEANIS 37	"OCEANA"	2009	37	3	7-8	WAS		£2,495	£2,295	£2,495	£2,695	£3,095	£3,095	£3,095	£2,795	£2,595	£2,395	£2,395
							NOW		£1,996	£1,836	£1,996	£2,426	£2,786	£2,786	£2,786	£2,516	£2,336	£2,036	£2,036
							Stay Sail p/p		£1,304	£1,424	£1,551	£1,691	£1,771	£1,821	£1,704	£1,659	£1,484	£1,554	N/A
Lefkas	SUN ODYSSEY 379	"FEARLESS"	2014	37	3	7-8	WAS		£2,695	£2,495	£2,695	£2,895	£3,295	£3,295	£3,295	£3,095	£2,895	£2,595	£2,595
							NOW		£2,156	£1,996	£2,156	£2,606	£2,966	£2,966	£2,966	£2,786	£2,606	£2,206	£2,206
							Stay Sail p/p		£1,344	£1,464	£1,596	£1,736	£1,816	£1,866	£1,771	£1,726	£1,526	£1,596	N/A
Lefkas	SUN ODYSSEY 379	"OYSTER SHELL"	2014	37	3	7-8	WAS		£2,695	£2,495	£2,695	£2,895	£3,295	£3,295	£3,295	£3,095	£2,895	£2,595	£2,595
							NOW		£2,156	£1,996	£2,156	£2,606	£2,966	£2,966	£2,966	£2,786	£2,606	£2,206	£2,206
							Stay Sail p/p		£1,344	£1,464	£1,596	£1,736	£1,816	£1,866	£1,771	£1,726	£1,526	£1,596	N/A
Lefkas	BAVARIA CRUISER 37	"SOGGY DOLLAR"	2015	37	2	5-6	WAS		£2,695	£2,495	£2,695	£2,895	£3,295	£3,295	£3,295	£3,095	£2,895	£2,595	£2,595
							NOW		£2,156	£1,996	£2,156	£2,606	£2,966	£2,966	£2,966	£2,786	£2,606	£2,206	£2,206
							Stay Sail p/p		£1,344	£1,464	£1,596	£1,736	£1,816	£1,866	£1,771	£1,726	£1,526	£1,596	N/A
Lefkas	DUFOUR 382	"PRINCE FOLEGANDROS"	2015	38	3	7-8	WAS		£2,745	£2,645	£2,745	£2,995	£3,495	£3,495	£3,495	£3,295	£3,095	£2,795	£2,795
							NOW		£2,471	£2,381	£2,471	£2,696	£3,146	£3,146	£3,146	£2,966	£2,786	£2,376	£2,376
							Stay Sail p/p		£1,384	£1,509	£1,574	£1,714	£1,794	£1,844	£1,726	£1,681	£1,505	£1,639	N/A
Lefkas	DUFOUR 385	"PATCHOULI"	2006/7	38	3	6-7	WAS		£2,545	£2,345	£2,545	£2,745	£3,145	£3,145	£3,145	£2,845	£2,645	£2,445	£2,445
							NOW		£2,036	£1,876	£2,036	£2,471	£2,831	£2,831	£2,831	£2,561	£2,381	£2,078	£2,078
							Stay Sail p/p		£1,314	£1,434	£1,563	£1,703	£1,783	£1,833	£1,715	£1,670	£1,495	£1,565	N/A
Lefkas	BAVARIA 40 CRUISER	"OLYMPIA"	2008/9	40	3	6-7	WAS		N/A	N/A	N/A	£3,195	£3,195	£3,195	£3,195	£2,895	£2,695	£2,695	£2,695
							NOW		N/A	N/A	N/A	£2,876	£2,876	£2,876	£2,876	£2,606	£2,426	£2,426	£2,426
							Stay Sail p/p		N/A	N/A	N/A	£1,714	£1,794	£1,844	£1,726	£1,681	£1,651	N/A	N/A
Lefkas	SUN ODYSSEY 409	"ETERNITY"	2013/4	40	3	7-8	WAS		£3,295	£2,995	£3,295	£3,495	£3,895	£3,895	£3,895	£3,595	£3,295	£3,095	£3,095
							NOW		£2,966	£2,696	£2,966	£3,146	£3,506	£3,506	£3,506	£3,236	£3,056	£2,631	£2,631
							Stay Sail p/p		£1,519	£1,666	£1,731	£1,871	£1,951	£2,001	£1,884	£1,839	£1,633	£1,703	N/A
Lefkas	BAVARIA 41 CRUISER	"VIKI"	2014	41	3	6-7	WAS		£3,395	£3,095	£3,395	£3,645	£3,995	£3,995	£3,995	£3,695	£3,395	£3,175	£3,175
							NOW		£3,056	£2,786	£3,056	£3,281	£3,596	£3,596	£3,596	£3,326	£3,056	£2,699	£2,699
							Stay Sail p/p		£1,541	£1,689	£1,765	£1,894	£1,974	£2,024	£1,906	£1,839	£1,650	£1,720	N/A
Lefkas	SUN ODYSSEY 439	"INTI"	2013/14	43	4	9-10	WAS		£3,595	£3,295	£3,595	£3,895	£4,195	£4,195	£4,195	£3,895	£3,595	£3,345	£3,345
							NOW		£3,236	£2,966	£3,236	£3,506	£3,776	£3,776	£3,776	£3,506	£3,236	£2,843	£2,843
							Stay Sail p/p		£1,541	£1,689	£1,765	£1,894	£1,974	£2,024	£1,906	£1,839	£1,650	£1,756	N/A

Stay Sail price: is per person, based on 4 people sharing, staying at the Surf Hotel Beach Club with activities, flights & transfers

All Yachts come with

- Cruising charts and cruising guide (pilot book) for your area • Boat Speed, (log), Wind, Depth sounder • Basic chart plotter • Roller furling genoa • Furling mainsail
- Electric anchor windlass • Main Anchor & spare Anchor
- Autopilot • Inflatable Dinghy • CD player • VHF radio
- Bathing platform, swim ladder • Hot water • Electric refrigerator • Bimini (Sun-top) • Spray hood • Inflatable Dinghy • Cockpit table • Cockpit Speakers • Cockpit cushions • Cockpit table • Holding tank • Boat hook •
- Gas bottles • Swimming ladder

Useful Extras

- Flights and transfers – from £250 per person
- Extra Bed Linen & Tea Towels - £10 per set (p/pers)
- Bath towels - £4 per pers
- Skipper - from £120 per day
- Hostess - from £100 per day
- Outboard engine - from £69 per week

**Early Bird Offer
until Dec 1st.
10% off Skippers**

Whats Included with a Flotilla

- Fully equipped cruising yacht for your week
- Lead Skipper, Host and technical support
- Flotilla social events
- Full shore team support
- All sailing, navigation & safety eqt on board
- Fully equipped galley with each boat
- First fill of diesel, water and gas
- Area cruising notes
- Bed linen, hand and bath towels
- Social events throughout your week
- Free use of dinghies, windsurfs & all kit facilities at our Beach Club on Freesail day
- Mooring fees and guaranteed mooring at each island stop-over
- A Paddleboard for your week

Not Included

- Refundable Security Deposit
- Your food and drink for the week
- Outboard engine for dinghy is £69 extra
- Mandatory Charter Pack: £95 for 2-3 cabin yachts, £150 for 4 cabin yachts
- Charter pack includes: Welcome starter pack with basic groceries.
- Mooring fees for first & last night. Bed linen & tea towels (bath towels are at an extra cost) and your end of stay cleaning of your yacht

Whats Included with a Stay Sail

Week 1

- Direct Flights
- Resort Transfers 1hr 10mins
- Beachclub Accommodation
- Outdoor Pool
- Breakfast each day
- WiFi Internet

Inclusive Activities

- Dinghy Sailing / Windsurfing
- RYA Sail & Windsurf Tuition 5/6 days
- Kayaking & Paddleboarding
- Mountain biking & Guiding
- Sailing cruises, races & events
- Beach Fitness, Zumba & more
- Kids Club (4-17yr)
- Theme nights, Social events

Week 2 Yacht - Flotilla

- Fully equipped charter yacht (7/14 Nts)
- Paddle board (SUP)
- Social Events / Two or Three Social Theme Nights
- Ocean Elements Meet & Greet at Marina
- Ocean Elements welcome & technical briefs
- Full Yacht handover with systems training
- Yacht base support team
- Services of our experienced flotilla skipper & crew
- Ocean Elements Welcome Pack & Cruising Notes
- Return Flights & transfers (for travel inclusive bookings)
- First fill of diesel, gas, water tanks (pay for used fuel end of week)

Get In Touch

Contact us and we will help you find the best yacht deals and travel options for your yachting holiday:

020 3603 2390 | sales@oceanelements.com



Yachting Tuition and Qualifications

Qualifications needed

To charter a boat in Greece, or anywhere in the Med', we'll need to know that you can sail a yacht. At least two of you will need to be over 18 years old and have sailed before. And one of you will need a piece of paper to prove your qualification.

As far as the paperwork is concerned, then you'll need to have a certificate in one of the following; and then you're good to go:

- **International Certificate of Competence (ICC)**
- **RYA Yachtmaster, Day Skipper or Coastal Skipper**
- **RYA Cruising Level 2, Keelboat Level 2**
- **RYA Cruising Level 2 certificate issued by Ocean Elements Start Yachting course**

None of the above?

If you don't have the necessary level of experience, then one of our stay and sail holidays might be your best option. In week one you can take our Start Yacht Sailing course (for your Cruising level 2 certificate) or our Level 1 & 2 Keelboat course which will qualify you to skipper your own yacht on our flotilla.

START
Yacht Sailing

Start Yacht Sailing course

START
Yacht Sailing

If you would like to skipper your own yacht but you've never sailed before, this course could be perfect for you! Our four day 'beginner skippering' course is best taken when combined with a Stay Sail so you can practice your new skills in week two. We will take you from complete novice to proficient flotilla skipper in just two weeks. It's a great foundation for the start of a new lifestyle in yacht sailing!

At a glance

- **Get qualified** to skipper your own yacht
- A four-day **beginner skippers** course
- No sailing experience necessary
- The perfect course for a 14night **Stay Sail Holiday**
- Spend week two skippering your own yacht
- Take the course at **Surf Hotel in Vassiliki**
- Price **£299pp (Course runs between 30/6 - 8/9)**
- **Equivalent to £74 per day** for sailing-with-tuition!
- Come away with your **Cruising Level 2 qualification**
- **To book:** call our sales team now (availability limited)

This is a complete four-day yacht skippers course and its designed for pupils with no experience or for rusty sailors wishing to brush up their skills. You will come away with a Cruising Level 2 certificate after 32 hours of comprehensive tuition on our tuition yacht with lots of hands-on sailing. It will teach you all the skills you need to skipper your own yacht safely on our Ocean Elements Flotilla in week two of a Stay Sail.

You can take this course during week one of a two week Stay Sail Holiday for a supplement of £299 while your family relax back at our club enjoying the facilities. After completing your course you'll be itching to get onboard your yacht for week two, to put into practice your new-found skills with our flotilla crew on hand to help you all the way.

